



COMPANY PROFILE

**1 President Road, Unit 6 High
River Mews, Eastleagh Edenvale**

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www.mapcivil.co.za

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BUSINESS REGISTRATION DETAILS:

Company Registration Number 2009/106488/23
Tax Clearance Number 9056417190
VAT Number 4280259138

BUSINESS CONTACT DETAILS

Physical address 1 President Road, Unit 6 High River Mews,
Eastleigh Edenvale, 1609
Fax Number 086 246 2549
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081 005 4416
Telephone Number 011 452 2646
E-mail Address mapcivil@gmail.com/moses@mapcivil.co.za
nfo@mapcivil.co.za

BANKING DETAILS

Account Name Mapcivil and Landscaping
Bank Standard Bank
Account Number 271819049
Branch Code 011842
Branch Boksburg



ABOUT US

MAPCIVL AND LANDSCAPPING is a multi-disciplined company offering a broad range of professional services through a team of qualified technical specialists in civil and structural engineering and general construction to mention a few. We pride ourselves in traceable references of our previous and current customers.

Our wealth lies in the combined technical know-how of our technical team who have individual successful track records in their areas of specialty. We believe in working in close cooperation with our clients to deliver an outstanding and professional service to meet their business objectives. We have over ten years' experience in road construction, asphalt and brick paving industry, landscaping and gardening services.



VISION

Our vision is simply to be a professional construction company that clients can rely on to deliver and meet their requirements at all times by striving to implement a long term relationship with our clients based on safety, quality, timely service and trust.



MISSION

- Our mission is to perform for our clients the highest level of quality construction and landscaping services at a fair and market competitive price.
- To ensure a longevity of our company through repeat and referral business achieved by customer satisfaction in all areas including timeliness and attention to detail and service minded attitudes.
- To maintain the highest level of professionalism, integrity, honesty and fairness in our relationships with our suppliers, subcontractors, professional associates and customers.



OBJECTIVES

- Develop collaborative value adding and mutually rewarding partnerships with clients.
- Generate sound engineering and technical solutions to suite clients
- Needs and requirements.
- Conduct business in an ethical and lawful manner and comply with all requisite professional codes of conduct and sound business practices.
- Be a leader in providing quality service at the most affordable rates to client satisfaction.
- To grow into an international civil construction company.

SCOPE OF SERVICES OFFERED

- Road surfacing [asphalt, chip and spray and slurry seals]
- Civil construction
- Brick paving [Industrial and domestic]
- Speed humps
- Pot hole repairs and patch works
- Road markings
- Earthworks
- Parking lots and tar driveways
- Building renovations and demolitions
- Landscaping services
- Garden services
- Landscape designs
- Tree and flower planting
- Storm water and drainage solutions
- Kerbing, Tar priming,



TARGET MARKET

- Private and Public companies
- Municipalities
- Government departments
- Hospitals and school
- Residential areas

ACCREDITATION





MANAGEMENT

Our technical consultants and engineers have solid application and "hands on" experience in their areas of specialty. They have accumulated many years of experience in diverse engineering applications that enables them to be versatile and innovative while creating engineering solutions to satisfy client requirements. Through our professional networks, we can source those skills that may not readily be available to us, but needed to meet specific client challenges

THANDEKA BRIDGET DUMA (DIRECTOR)

BUSINESS DEVELOPMENT

Thandeka is an internal audit graduate who worked as an investment associate for the National Empowerment Fund for five years where she successfully disbursed over R80 million Rands financing start-up businesses, franchises, business expansion and acquisitions. She is vastly experienced in business development and financial management; she is a Director at Aqua telecoms and On Point On Time Solutions.



MOSES MAPOLISA (DIRECTOR)

OPERATIONS MANAGER

An expert in road construction and project management, He has over ten years' experience in civil and road construction management. Moses has a Diploma in mechanical and production engineering and a Diploma in biblical studies. Moses has a hands-on experience that he has acquired over the years in managing various personal, industrial and municipal projects within civil engineering circles. Currently, he is studying for a degree in business administration.

TAFADZWA KUFA

LOGISTICS & PROCUREMENT

Tafadzwa is a creative supply chain, strategy and business professional, who is passionate about enabling and sustaining revenue growth by providing business insights, streamlining operations, reducing operating costs and continuously looking for innovative & collaborative ways to improve overall business operations. He continues to add value by continuously reinventing himself through both formal and informal education and possess great interpersonal skills. Tafadzwa is a holder of degree in Logistics Management from the University of North West.



MARKETING ADVANTAGES

There are many marketing advantages for a construction company in South Africa. The country has a rapidly growing economy and is in need of infrastructure development. This has provided a great opportunity for Mapcivl to gain a lot of contracts and grow our business over the years. Additionally, the South African government, local government & provisional and as well private sectors are committed to developing the country's infrastructure and has set aside a significant budget for this purpose. This has provided a stable and growing market for construction companies to tap into. Additionally, our ever growing network and impressive track record is always placed first position to any construction projects.

COMPETITIVE ADVANTAGES

There are many potential competitive advantages that Mapcivl and Landscaping have within the construction landscape. Some examples include access to local/community based labor, a favorable regulatory environment, a large domestic market, and a strategic network of contacts we have build over the years. Additionally, our company have a competitive advantage due to a huge client base or a long history of successful projects.



FINANCIAL PROJECTIONS

Assumptions	Year 1	Year 2	Year 3	Year 4	Year 5
Revenue	7,500,000	9,000,000	11,250,000	12,937,500	15,525,000
Gross margin %	55.0%	55.0%	55.0%	55.0%	55.0%
Cost of sales	3,375,000	4,050,000	5,062,500	5,821,875	6,986,250
Gross margin	4,125,000	4,950,000	6,187,500	7,115,625	8,538,750
Plant Hire	750,000	850,000	950,000	1,050,000	1,100,000
Sales and marketing	60,000	70,000	80,000	160,000	200,000
General and administrative	500,000	600,000	900,000	1,100,000	1,800,000
Operating expenses	1,310,000	1,520,000	1,930,000	2,310,000	3,100,000
Depreciation	20.0% 262,000	14,000	11,600	9,680	11,744
Operating income	1,572,000	3,416,000	4,245,900	4,795,945	5,427,006
Finance costs	4.0% 62,880	136,640	169,836	191,838	217,080
Income before tax	1,634,880	3,552,640	4,415,736	4,987,783	5,644,086
Income tax expense	20.0% 326,976	710,528	883,147	997,557	1,128,817
Net income	1,307,904	2,842,112	3,532,589	3,990,226	4,515,269

It is estimated that Mapcivl and Landscaping will see a least 20% increment in gross margin over a 5 year period. This will allow our company to cover any additional costs associated with the construction process and still maintain a healthy profit margin. Mapcivl will continue to see strong growth in the coming years as the demand for construction services in South Africa remains high.



SOME OF OUR PROJECTS

YEAR	PROJECTS	CLIENT	VALUE	NO.	STATUS
2008	65km road repair Norwest	Y man Ventures	2,5million	0826772045	Completed
2008	1,5km road(Boksburg)	R. Africa & Commercial	800 000	0824473200	Completed
2009	5000 square meters parking	Starhyper (Northwest)	450.000	0187863211	Completed
2010	8000 square meters	Centurian (Pretoria)	650000	0711743383	Completed
2011	7800 square meters	Adrian (Boneropark)	560000	0824991933	Completed
2011	3000 square meters	Brakpan SAPS	210000	0117447114	Completed
2012	10 000 square meters	R.Africa & Commercial	750000	0824473200	Completed
2013	1km road	Tripple weave constr	850 000	0793363004	Completed
2014	3000m2(parking)	Roelf panel beaters	600 000	0823745279	Completed
2015	1,5km(road,10500m2)subcon	Eddy	1,356 780	0713638817	Completed
2015	7000m2(mall parking)	Collen	1,580 000	0631516593	Completed
2015	16200m2(2km road)	Otto(End street Postmasburg)Richard	3 940 000 3 940 000	072 443 8858 062 979 2025	Completed Completed
2016	4200m2(road repairs)		450 000	0711422641	Completed
2016	10000m2(Road asphalt surfacing)	Thadleson,Maseru	540 000	+26663188104	Completed
2016	3,5km(road construction)	Cullinan library	2500000	061 712 7927	Completed
2017	1.6km road surfacing	Centurion ,Pretoria	675000	061 712 7927	Completed
2017	1km road surfacing	Setheo Engineering	1800000	061 712 7927	Completed
2018	10000 m2 road repairs(subcontracted)	Thadleson pty(Ltd)Maseru,Lesotho	3500000	006663188104	Completed
2018	Road surfacing (kathlehong)	Mmopa(Cuthbert)	1400000	060 656 6709	Completed
2019	Road surfacing (Actonville)	Mmopa(Cuthbert)	380000	060 656 6709	Completed
2021	Road surfacing (Rustenburg)	Mmopa(Cuthbert)	6000000	060 656 6709	Completed
2022	Road surfacing (Pretoria)	Base Major (Lenny)	500000	083 298 4894	Completed
2022	Road surfacing (Soweto)	Linomtha (Tebogo)	1100000	074 890 6097	Completed
2022	Road surfacing (Orange farm)	Linomtha (Tebogo)	3400000	074 890 6097	In progress

SOME OF OUR VALUABLE CLIENTS



SOME OF OUR WORK

